



The Problem:

- No Centralized Storage of files and data
- No remote access to corporate files or email
- No organization of data or version control
- No backup of data in the event of a system failure

The Solution:

- Microsoft Small Business Server 2003
- Server Hardware
- Microsoft Routing and Remote Access (VPN)
- Microsoft Mobile Outlook
- Windows XP Professional

The Benefits:

- Better organization of Data files
- Centralized Backup
- Remote access to Corporate Data and Email

About Nachman Networks

Nachman Networks is a IT Consulting company dedicated to providing Enterprise class solutions and support to the Small/Medium Businesses in the Washington DC metro area. We work closely with our clients to ensure their needs are met today, and for the future. Our unique approach gives our clients exactly the level of support they need.

Case Study SBS 2003 **Financial Investments, Inc.**

Financial Investments, Inc (FII) is a registered investment management firm whose mission is **Absolute Returns in an Uncommon Market**. Serving over 400 financial institutions and individuals clients in 42 states and 26 countries, FII has achieved annual revenue growth in excess of 60% each year for the past four years.

Craig Kendall, President and CEO of FII engaged Nachman Networks in July of 2007 to implement a backup solution for their 6 person office. During our initial meeting we conducted a Network Assessment to determine the best solution for FII. Our findings determined that FII was using a peer-to-peer network; each user was storing files on their own system, and sharing those files with each other over email. After further discussions we identified other problems the client was experiencing and documented those as well.

After our initial meeting we collected the information and developed a custom solution that not only solved the immediate problems identified but also provided additional capabilities to the client and created a solid foundation for rapid growth.

Nachman Networks recommended a Microsoft Small Business Server 2003 with accompanied hardware to create the Centralized data storage and backup solution originally requested by the client. Our solution also provided a secure Remote Access (VPN) into the clients' network for employees to work from home, or away on travel and remote access to their email from any computer or handheld PDA.

"I really love having my emails in on my cell phone," says Craig Kendall, "I am no longer tied to my desk waiting for stock alerts. I don't know how I lived without it."

Since the installation of the server, FII has created a solid organization of their data files, increased efficiency and employee productivity and improved profit margins on employee, product, services and clients.

"It's like night and day, with our new server we have been able to achieve much more work with little effort. We are more responsive with our clients and greatly improved our internal processes and document workflows," says Kendall.

Financial Investments, Inc has also been listed on the INC 500/5000 and the Fantastic 50 for the past 2 years straight. FII was also recognized by the Virginia Business Magazine as a regional Semi-Finalist for its Small Business Success Story of the year.

"The engineers at Nachman Networks really did a great job minimizing the impact of the server install to our business," says Melanie Martin, Office Manager. "Their professionalism and expertise made the migration to our new server painless."